Welcome to Excipio's assessment strategy for application management (depicted in the diagram below). Regardless of the platform or application environment, our analysis provides the critical information necessary to make educated business decisions in your application management environment.

Background. Application management is key to any organization, as proactive planning and execution will minimize costly expenditures and unplanned outages. Organizations need an effective Application Lifecycle Management program, which is comprised of three critical capabilities, governance, development, and operations. Each of these capabilities is required to ensure application availability, reliability, functionality, and security. In many organizations, the staff is focused on daily operations and does not have the time and resources to consistently review the application portfolio, much less new industry offerings and alternative solutions.

Where do we start? Excipio begins with a review of your current application environment. Once we understand your business drivers, risks, future directions, and organizational efficiency, we move to analyze platforms, processes, and capabilities.

The overall goal is to provide a third party review with attention to detail, accuracy and completeness. Excipio is vendor neutral, meaning we do not sell specific solutions, technology, support systems or related services, and thus can be completely objective in our analysis and recommendations.

The Typical Scope for application management includes;
- Assessment of the current state
- Application analysis (high level)
- Strategy development options
  - o Consolidation roadmaps
  - o Refresh or replacement
  - o Review of alternative solutions
  - o On premise vs cloud
- Application requirements
- Planned lifecycle, governance, and operations

Our Approach consists of defining the business drivers related to the processes, decisions, operations and analytics to determine:
- Current state impacts, financials and risks
- Requirements definitions
- Evaluation of alternative solutions
- Future state strategies and requirements
- Migration and transformation oversight
- Ongoing operations optimization

The Benefits The solution provides an understanding of the technical, business and financial (capital and operating costs) impacts to other business functions such as revenue, finance, procurement, and production.

The result is an ongoing strategy that includes business case justification, timelines, project plans, and implementation for executives to utilize in making strategic decisions using factual information.

For more details into the success of our clients please contact:

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Assessment

Current State
Business Requirements Analysis
- Business Drivers & Risks
- Financial Cost
- Current Strategies
- Lifecycle Management
- Security & Integrity Review
- Disaster Recovery & Fail-Over

Application Analysis
- Potential Options
- Consolidation of Solutions
- Business Maturity
- Risk Identification
- Provider Comparison
- Future Impact Analysis

Strategy

Application Considerations
- Business Solutions
- Consolidation "Road Maps"
- Platform Alternatives
- Resource Requirements
- Regulatory & Compliancy
- Business SLA's
- Data Recoverability
- Security & Monitoring

Future Requirements
- Application Configuration
- Capacity Requirements
- Performance Criteria
- Financial Analysis
- On Premise vs. External
- Cloud (Saas, Paas, Iaas)

Transformation

Solution Selection
- Future Solution Criteria
- RFP Strategies
- Vendor Specifications
- Proof of Concept Criteria
- Contract Negotiations
- Procurement Guidelines

Migration Plan
- Project Plan
- Project Execution
- Contract Monitoring
- Team Communications
- Pre-Planning Current Map
- Business Impacts
- Conversion and Test Plan

Quality Assurance

Quality Assurance
- Sustainability Plan
- Process Improvement
- Project Management
- Executive Coaching

Core Practices Guide
- Business Policies
- Establish Service Levels
- Reporting Requirements
- Performance Metrics
- Audits, PCI, SSAE16
- Service Level Compliance