Background. Network technology represents the critical communication link between the data center which houses the business applications and the end-user's who require the information to complete their job functions. Availability, reliability, speed and security are critical network requirements. Typically, IT management and the business take the reliability of the network for granted, until there is an issue. Typically, network resources are focused on daily operations, with little time to optimize the efficiency and cost of operation. Many times the approach with the network is, "if it isn't broke don't change". However, the network often represents an untapped opportunity for organizations to reduce costs and improve service.

Our Mission is to provide an in-depth third party review understanding the business and network requirements. Excipio does not provide technology, network solutions, or related services. We are vendor neutral and completely objective in our analysis and recommendations.

Where do we start? We begin with a review of your current network environment. Once we understand the current state, the business demands, and your dependencies, we move to analyze your current and future requirements, network performance and finally your internal support systems.

Our Approach consists of our proven EAMM® process, and methodology including:
- Network Technology and Services
- Network Service Providers
- Data, Voice
- LAN/WAN, Wireless
- Call Centers, Help/Service Desks
- Operating Processes
- Resource requirements
- Network Performance
- Disaster Recovery
- Security and Integrity

Common Scope of network management includes:
- Review of Strategic Technology Plans
- Current Network environment
- Market/Comparative analysis of options
- Contract and SLA review
- Future opportunity identification
- Financial analysis (current – future)

The Benefits The solution provides an understanding and optimization of the technical, business and financial (capital and operating costs) impacts of the network to the business and daily employee functions.

The result is opportunity identification and path forward approaches that executives can utilize to determine viable and unified strategies supported by fact-based information.

For more details into the success of our clients please contact:

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Assessment

Current State Network Assessment
- WAN – Wide Area Network
- LAN – Local Area Network
- Telecommunications
- Network Infrastructure
- VoIP
- Wireless
- Mobile
- Redundancy

Comparative Analysis
- Provider Options
- Impact Analysis
- Security and Monitoring
- Benchmarking
- Risk Identification

Strategy

Future Strategy
- Technology Service Vision
- Standards
- Acquisitions Guidelines
- Deployment
- Performance
- Capacity
- Security and Monitoring
- DR Redundancy
- Risk Mitigation
- Financial Analysis

Change Plan
- Provider Comparison
- Design Requirements Integration
- Resources Requirements

Transformation

Vendor Selection
- RFP Strategy, Specifications
- Proof of Concept Criteria
- Contract Negotiations
- Implementation Guidelines

Migration Plan
- Project Management
- Planning and Design
- Current Network Map
- Project and Training Plans
- Project Execution
- Contract Monitoring
- Team Communications

Quality Assurance

Quality Assurance
- Project Management
- Project Coaching
- Sustainability Plan
- Process Improvement

Core Practices Guide
- Specifications - Policies
- Establish Service Levels
- Performance Metrics
- Compliance Checklists
- Service Level Agreements